ERIC L. LANDIS

PRESIDENT

# Contact Us Today

# Christian W. Landis Agency, Inc.

2938 Columbia Ave., Suite 802 Lancaster, PA 17603

717-947-4411

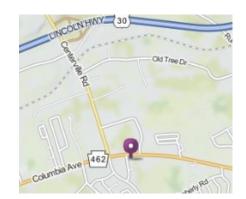
# Call us to shop your Employee Benefits

- Health Insurance
- *Life & Disability Insurance*
- Dental & Vision Insurance
- *Medicare Options*



### www.christianwlandisagency.com

Fax: (717) 208-6938 Phone: (717) 947-4411







Contact Janice K. Raush **Licensed Insurance Advisor** jan.raush@christianwlandisagency.com

## Industry Secret...

Businesses that staff between 15 - 50 full-time employees, just aren't big enough for many agencies to utilize their top advisors. We commonly spend a lot of time correcting errors and compliance issues when clients transfer to us from other agencies.

Our heart lies with helping small businesses and our advisors have the experience and expertise required. Don't settle for less. Call our office today and start on a new path to getting the time, attention, and qualified advice your small business needs!

We Deliver. . .

Employers and employees both seek the greatest benefit package at the lowest out-of-pocket cost.

# Loyal to you!

As independent brokers, we provide the link you need to canvas the entire marketplace, searching multiple carriers for the best coverages at the lowest possible cost. Our relationship with many insurance carriers give us the power to negotiate on your behalf.

Rather than a one-size fits all approach, our loyalty is to the customers we faithfully serve. Unlike captive agencies, we never limit our client's free access to the marketplace.



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## **Services We Provide**

- ♦ On-site Open Enrollment Meetings
- ♦ On-site General Education
- Employee Enrollment Assistance
- Enrollment Change Assistance
- Compliance Document Preparation
- ♦ Employee Manual Tools
- ◆ COBRA and PA mini-COBRA advice
- We Cover the Charges for Federal COBRA Administration

We are available for employee group meetings during any shift, at any hour of the day. We partner with employers, helping employees understand their benefits as well as **APPRECIATE** their employer!

### Biggest Bang for Your Buck!

Our clients feel informed, educated, and confident that they are getting the best value for their benefit dollar and are operating in **compliance with PA laws** regarding employee benefits.

# **Testimonials**

### **American Music Theatre**

We are very grateful to have The Christian W. Landis Agency manage our insurance program. A lot can be said for having a 25 year relationship! I highly recommend the years of experience combined with the truly above and beyond service they provide in all areas: ongoing service, employee's needs, or my special requests. Each year, they present new and comprehensive plan options, which offer AMT great coverage, flexible options, and cost savings. Thank you for the peace of mind in an ever changing market!

~ Laurie Martin, HR Director

### **Longenecker's True Value and Appliances**

"We have been using the Christian W. Landis Agency for our health insurance benefits for over 15 years. Jan from their agency is always responsive and thorough. She keeps us updated on current trends in the local market and is always looking out for our best interests. They are never too busy to answer questions no matter how simple or complex. We consider them a critical partner in our business."

~ Steven J. Ober, Partner Manheim, PA

### **Achenbach's Pastry Inc**

"We have had the support from Christian Landis Agency for many many years and I cannot say enough good words about them. Our agent (Jan Raush) has been my personal rock for our company. The attention to detail and timely updates on what needs done next or the many changes within the Health Insurance system. She has always looked out for our best interest in pricing and coverage for our employees. She makes my job easier by sending me updated memos for our employee handout during plan renewal time. The reminders and "how to" to do mandatory forms keeps me organized and she never makes me feel like a pest when I call and ask the same questions every year. I get many calls throughout the year to change brokers and I ALWAYS respond with "not interested" because I already have the BEST. Keep up the good work Christian Landis Agency and Jan Raush."

~ Sharon R Redcay, Exec VP